

Message Text

UNCLASSIFIED

PAGE 01 SEOUL 09633 070849Z

15

ACTION COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 PASS-00 /017 W

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R 070740Z DEC 76

FM AMEMBASSY SEOUL

TO SECSTATE WASHDC 880

UNCLAS SEOUL 9633

E.O. 11652: N/A

TAGS: BEXP, KS

SUBJECT: COMMERCIAL PROGRAM REPFIND SERVICE

TO: MR. ARTHUR G. MCKEE AND COMPANY

6200 OAK TREE BLVD., CLEVELAND, OHIO 44131

TEL: (415) 573-3373

ATTN: MR. J.W. FLORENCE, DISTRICT SALES MANAGER

REF: YOUR LETTER OF NOVEMBER 10, 1976

1. THE EMBASSY HAS RECEIVED YOUR LETTER CONCERNING YOUR PLANNED VISIT TO SEOUL TO LOCATE AN IMPORTER/DISTRIBUTOR FOR KOREA. IN THIS CONNECTION WE SUGGEST YOU MAKE USE OF OUR "REPFIND" SERVICE WHICH HAS HELPED MANY OTHER U.S. EXPORTERS. THE "REPFIND" SERVICE INCLUDES OFFICE SPACE IN OUR TRADE CENTER A PREARRANGED SCHEDULE OF APPOINTMENTS, COMMERCIAL INTELLIGENCE AND USE OF A SECRETARY/INTERPRETER. THE EMBASSY CHARGES A NOMINAL FEE OF DOLS 25 FOR A CONTRACT SECRETARY TO HELP ARRANGE AND COORDIANTE YOUR APPOINTMENTS, AND FOR OTHER EXPENSES. PLEASE SEND A CHECK FOR DOLS 25 TO U.S. EMBASSY SEOUL. THIS SUM COVERS ADVANCE WORK AND THE FIRST DAY OF VISIT AND IS NOT REFUNDABLE. PAYMENT FOR ANY ADDITIONAL DAYS OF SERVICE, AT THE SAME \$25 DAILY RATE, MAY BE MADE AFTER YOUR ARRIVAL. PLEASE CABLE US THE FIRM DATES OF YOUR VISIT AND WE WILL ARRANGE APPOINTMENTS WITH POTENTIAL REPRESENTATIVES. REGARDS BINDENAGEL, ASST. COMMERCIAL ATTACHE.

AMERICAN EMBASSY

SEOUL, KOREA

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NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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TAGS: BEXP, KS
To: STATE
Type: TE
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